

# Moritz Janas

*curriculum vitae*

---

## Personal Data

BIRTH: 02 January 1994 in Zweibrücken, Germany  
ADDRESS: New York University Abu Dhabi, PO Box 129188  
Saadiyat Island, Abu Dhabi, United Arab Emirates  
PHONE: +971 504281644  
WEBSITE: [www.moritzjanas.com](http://www.moritzjanas.com)  
EMAIL: [moritz.janas@nyu.edu](mailto:moritz.janas@nyu.edu)

---

## Employment

since 09/2021 Postdoctoral Researcher at Center for Behavioral Institutional Design,  
NEW YORK UNIVERSITY ABU DHABI  
04/2018 - 03/2021 Research Assistant at UNIVERSITY OF KONSTANZ  
10/2015 - 08/2021 Researcher at THURGAU INSTITUTE OF ECONOMICS (TWI)

## Education

10/2015 - 03/2021 Ph.D. / Dr.rer.pol. (summa cum laude),  
GRADUATE SCHOOL OF DECISION SCIENCES, University of Konstanz  
Supervisor: Urs Fischbacher  
10/2013 - 09/2015 Master of Science Economics, UNIVERSITY OF COLOGNE  
Thesis Supervisor: Bettina Rockenbach  
09/2010 - 09/2013 Bachelor of Science Economics, UNIVERSITY OF MANNHEIM  
Thesis Supervisor: Stefan Penczynski  
06/2010 High School Diploma (*A-levels*), GYMNASIUM JOHANNEUM, Homburg/Saar  
06/2010 Baccalauréat Scientifique (*French A-levels*), ACADÉMIE DE NANCY-METZ

## Publications

Fehrler, S., & Janas, M. (2021). Delegation to a Group.  
*Management Science* 67(6): 3714-3743  
Janas, M., & Oljemark, E. (2021). Trust and reputation under asymmetric information.  
*Journal of Economic Behavior & Organization*, 185: 97-124.

## Research Interests

Microeconomics, Behavioral Economics, Experimental Economics, Organizational Economics  
*Signaling Games, Career-Concerns, Committee Decision Making*

## Scholarships, Grants & Awards

2023 Winner of the Majalis Abu Dhabi Nudgeathon  
2022 Selected participant at the 7th Lindau Nobel Laureate Meeting on Econ. Sciences  
2021 NYUAD Conference and Travel Award  
2021 DAAD Scholarship for visiting Postdoc Position at WU Vienna  
2020 Research Grant of Doctoral Fund at the University of Konstanz  
2020 ERASMUS+ Grant for teaching stay at University of Pretoria  
2018 VfS Conference Subsidy Programme

2018 GSDS Grant for organization of Workshop  
 2016, 2017 Granted mobility allowance from the German-French University  
 2016 - 2021 Travel Grants from GSDS and University of Konstanz  
 2016 Travel Grant from Thurgau Institute of Economics  
 2015 - 2018 Ph.D. Scholarship of the Graduate School of Decision Sciences,  
 funded by the Excellence Initiative of the German federal and state governments  
 2012/2013 ERASMUS Grant, funded by the European Commission

## Teaching

Bachelor Level

2021 Seminar, The Economic Implications of Covid-19 (with S. Findeisen and E. Brox)  
 2020 Teaching Assistant, Microeconomics I (read by F. Breyer)  
 2019 Seminar, Energy and Climate Economics (with F. Breyer)  
 Teaching Assistant, Economic Policy (read by F. Breyer)  
 Teaching Assistant, Microeconomics I (read by F. Breyer)  
 2018 Teaching Assistant, Economic Policy (read by F. Breyer)  
 Teaching Assistant, Microeconomics I (read by F. Breyer)  
 2016 Teaching Assistant, Economic Policy (read by S. Fehrler)  
 Teaching Assistant, Microeconomics I (read by F. Breyer)  
 2019-2021 Supervision of multiple Bachelor Theses

Master Level

2020 Course, Research Methods in Applied Economics (University of Pretoria, with E. Brox)  
 2017 Teaching Assistant, Advanced Microeconomics (read by S. Goldlücke)

PhD Level

2021 Course, Programming Experiments with z-Tree (with U. Fischbacher and others)  
 2020 Course, Programming Experiments with z-Tree (with F. Dvorak and U. Fischbacher)  
 2019 Course, Programming Experiments with z-Tree (with F. Dvorak and U. Fischbacher)

## Research Stays

07/2022 Visiting Postdoctoral Researcher  
 VIENNA UNIVERSITY OF ECONOMICS AND BUSINESS, Austria  
 04/2021-08/2021 Visiting Postdoctoral Researcher  
 VIENNA UNIVERSITY OF ECONOMICS AND BUSINESS, Austria  
 03/2020 Visiting Ph.D. student  
 UNIVERSITY OF PRETORIA, South Africa  
 09/2017 - 10/2017 Visiting Ph.D. student at Aix-Marseille School of Economics,  
 UNIVERSITY AIX-MARSEILLE, France  
 09/2016 - 10/2016 Visiting Ph.D. student at Bureau for Economic Theory and Applications,  
 UNIVERSITY OF STRASBOURG, France  
 09/2012 - 01/2013 Erasmus Programme at UNIVERSITÉ DE CERGY-PONTOISE, France

## Seminars, Workshops & Conferences

Presentation:

2023 *(scheduled)* ESA World Meeting, Lyon (FRA)  
*(scheduled)* ESA Asia-Pacific Meeting, Seoul (KOR)  
*(scheduled)* COPE Colloquium on Personnel Economics, Amsterdam (NLD)  
*(scheduled)* ISEE international Symposium in experiemntal economics, Abu Dhabi (ARE)  
 AMES Asia Meeting of the Econometric Society, Mumbai (IND)  
 2022 EWMES European Winter Meeting of the Econometric Society, Berlin (DEU)  
 Economics Seminar University of Mannheim (virtual/online)  
 MENA Inaugural Meeting of Experimental Social Scientists, Abu Dhabi (ARE)

- ESA European Meeting, Bologna (ITA)  
 TWI Seminar Thurgau Institute of Economics, Kreuzlingen (CHE)  
 ESA Asia-Pacific Meeting, Osaka (virtual/online)  
 JILAE Special ESA Meeting, Buenos Aires (virtual/online)  
 2021 ESA North-America Meeting, Economic Science Association, Tucson (USA)  
 IMS Brown Bag Seminar, Institute for Markets and Strategy, WU Vienna (AUT)  
 CIREQ Seminar Concordia University Montréal (virtual/online)  
 AMSE Seminar Aix-Marseille School of Economics (virtual/online)  
 NYUAD Seminar New York University Abu Dhabi (virtual/online)  
 Seminar University of Liverpool Management School (virtual/online)  
 2020 UQAM Seminar Université du Québec à Montréal (virtual/online)  
 VFS Annual Meeting, German Eco Association (virtual/online)  
 ECONtribute cluster / University of Cologne (virtual/online)  
 Economics Seminar University of Pretoria (ZAF)  
 BEEC Bogota Experimental Eco Conference, Bogota (COL)  
 2019 ESA North-America Meeting, Economic Science Association, Los Angeles (USA)  
 EEA Annual Congress of European Eco Association, Manchester (GBR)  
 Lunch Seminar University of Regensburg (DEU)  
 Economics Seminar University of Vechta (DEU)  
 SMYE Spring Meeting of Young Economists, Brussels (BEL)  
 2018 RGS Doctoral Conference, Ruhr Graduate School, Bochum (DEU)  
 AASLE Asian and Australasian Society of Labour Eco, Seoul (KOR)  
 GSDS Conference on Decision Sciences, Konstanz (DEU)  
 VFS Annual Meeting, German Eco Association, Freiburg (DEU)  
 SILVAPLANA Workshop on Political Economy, Pontresina (CHE)  
 ESA World Meeting, Economic Science Association, Berlin (DEU)  
 SIOE Society for Institutional and Organizational Eco, Montréal (CAN)  
 M-BEES Behavioral and Experimental Eco Symposium, Maastricht (NLD)  
 Organizational Economics Workshop, Konstanz (DEU)  
 THEEM Thurgau Experimental Economics Meeting, Kreuzlingen (CHE)  
 2017 RGS Doctoral Conference, Ruhr Graduate School, Essen (DEU)  
 Doctoral Seminar at Aix-Marseille School of Economics (FRA)  
 GSDS Science Retreat, Freudenstadt (DEU)  
 Political Economy Workshop, Konstanz (DEU)
- Organization:  
 2023 International Symposium in Experimental Economics (iSee)  
 in Abu Dhabi (ARE), with Ernesto Reuben and Robert Stüber  
 2018 Workshop 'Organizational Economics'  
 in Konstanz (DEU), with Sebastian Fehrler and Nick Zubanov

## Work in Progress

- Cheap Signaling of Altruism (with Michelle Jordan)  
 draft available upon request.  
*R&R Journal of Economic Psychology*
- Interim Performance Evaluation of Career Concerned Agents (single authored)  
 draft available upon request.  
*Work in progress*
- Too Good to be True - Individual and Group Decision-Making with Correlated Signals  
 (with Sebastian Fehrler and Anna Hochleitner)  
 AEARCTR-0006323  
*Work in progress*
- Social Ties Affect Preferences for Competition (with Enzo Brox and Baiba Renerte)  
 AEARCTR-0007319

draft available upon request.  
*Work in progress*

Bargaining, Asymmetric Information, and Strategic Communication (with Ben Greiner and Christine Grimm)  
*Work in progress*

Eliciting Thresholds for Collective Behavior (with Nikos Nikiforakis and Simon Siegenthaler)  
*Work in progress*

Gender-quotas and self-selection into politics (with Sebastian Fehrler and Maik Schneider)  
*Work in progress*

Global Stereotypes (with Lina Lozano, Manu Munoz, Nikos Nikiforakis, Ernesto Reuben and Robert Stüber)  
*Work in progress*

### **Refereeing Activities**

British Journal of Political Science, European Economic Review, European Union Politics, Evidence Based Economics Summer Meeting, Industrial and Labor Relations Review, Journal of Economic Behavior and Organization, Journal of Economic Surveys, Journal of Public Economic Theory, Management Science, Mathematical Social Sciences, Royal Society Open Science, Southern Economic Journal, Spring Meeting of Young Economists

### **University Service**

10/2019 - 08/2021 Member of Standing Examination Committee,  
Department of Economics, UNIVERSITY OF KONSTANZ  
07/2017 - 06/2018 Elected Member of Student Parliament,  
Liberal Student Group (LHG), UNIVERSITY OF KONSTANZ

### **Community Service**

2018 - 2021 Executive Board Member,  
Free Democratic Party (FDP), City of Konstanz  
2018 - 2020 Executive Board Member,  
Free Democratic Party (FDP), County of Konstanz  
2018 - 2020 Chairman of the Board,  
Young Liberals (JuLis), County of Konstanz  
2017 - 2021 Executive Board Member,  
Young Liberals (JuLis), County of Konstanz

### **Memberships**

since 2016 American Economic Association  
since 2018 Economic Science Association  
since 2019 European Economic Association  
since 2018 German Economic Association (Verein für Socialpolitik)  
since 2021 New York Academy of Sciences  
since 2022 Econometric Society  
2018 Society for Institutional and Organizational Economics

### **Languages & Software**

GERMAN (mother-tongue), FRENCH (proficient), ENGLISH (proficient)  
L<sup>A</sup>T<sub>E</sub>X, MATLAB, MS Office, R, Stata, z-Tree